SHUBB

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regarding dealer direct service

Most of the major U.S. music merchandise wholesalers carry the standard Shubb capo, and many carry an assortment of our other models and products.

Since we do not require our distributors to carry our entire line, some of our products or models may not be in their catalogs. If you are unable to obtain any of these products from your favorite distributor, we offer dealer direct service in order to supplement and support our wholesalers.

Various other products not listed here are **still available**, including:

 special models of capos, such as radius banjo capos, S3V for larger necks, gold plated 5th string capos, and other custom capos. These are now considered special order items, so please inquire for pricing and availability.

Logo clothing items

Because of our costs on logo clothing items, only a small dealer discount is available. Please check our website or call to determine

suggested list wholesale

| | logo T-shirt, baseball cap | 16.00 | 12.00 |
|--|-------------------------------|-------|-------|
|--|-------------------------------|-------|-------|

For your convenience, the other side of this page is an order form.

Use of this form is optional. A pdf copy of this form is available from our online <u>Trade Connection</u>

wholesale prices

effective January 1, 2024 Minimum order for direct wholesale is \$250

All dealer orders are shipped via UPS. Payment can be COD or by credit card (Visa, Mastercard, Amex). Actual shipping charges will be added to your order.

| | suggested list | 1-23 | 24+ |
|--|----------------|-------|-------|
| Standard (polished or brushed nickel) Original (plain brass) | 29.95 | 16.50 | 15.00 |
| Capo Noir (black chrome) Capo Royale (Paua Pearl, gold, rose gold) Partial Capos | 32.95 | 18.15 | 16.50 |
| Lite (all colors) | 26.95 | 14.75 | 13.50 |

--> 50th Anniversary limited editions

Items within each box are

combined for quantity pricing.

During 2024 we will be featuring limited runs of various, beautifully appointed capos. Price and availability will vary. Please check online for updates.

| | | 1-5 | 6+ |
|---|-------|-------|-------|
| Banjo 5th string capo (nickel or brass) | 54.95 | 31.00 | 27.50 |
| | | 1-11 | 12+ |
| GS guitar steel | 49.95 | 28.00 | 25.00 |
| SP and RR guitar steels | 37.95 | 21.00 | 19.00 |
| reversible guitar slide | 32.95 | 18.15 | 16.50 |
| Dobro capo | 49.95 | 28.00 | 25.00 |
| | | 1-11 | 12+ |
| String winder | 5.95 | 3.60 | 3.00 |
| Transposing guide | 9.95 | 6.00 | 5.00 |
| | | | |
| FineTune capos | 80.00 | | 53.50 |
| FineTune Royale capos | 85.00 | | 56.50 |
| dealer support items: | | | |
| replacement sleeves or caps (box of 12) | 12.00 | | 7.20 |
| POP capo display | | | 12.00 |
| banner | | | 10.00 |
| display board, STYLES or MODELS | | | 50.00 |
| walnut display box | | | 60.00 |

| 3721 Santa Rosa Ave. suite tel: 707-843-406 | | | 3 57 • USA | | | | | | |
|--|--------------|---------------------------------|----------------------|--|--|--|--|--|--|
| 2024 wholesale ORDER FORM effective January 1, 2024 Minimum order for direct wholesale is \$250 | | | | | | | | | |
| Dealer orders are shipped via U price. Payment by Visa, Master pany check. Actual shipping ch | rcard, Ameri | can Express, o added to your | r com- | | | | | | |
| <u>name:</u> | | | | | | | | | |
| address: | | | | | | | | | |
| | | | | | | | | | |
| <u>C</u> ,S,Z: | | | | | | | | | |
| e-mail: | | | | | | | | | |
| phone: | | | | | | | | | |
| fax: | | | | | | | | | |
| PO #: | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| credit card # | | | | | | | | | |
| exp | | | | | | | | | |
| dealer su | pport itei | ms | | | | | | | |
| Some items are offered free of Additional units available at | - | | | | | | | | |
| | qty | | amount | | | | | | |
| replacement sleeves (12 pack) | | 7.20 | | | | | | | |
| POP capo display (wire rack) | | 12.00 | | | | | | | |
| 17x24 banner | | 10.00 | | | | | | | |
| Display board (styles) | | 50.00 | | | | | | | |
| Display board (models) | | 50.00 | | | | | | | |
| Walnut display box | | 60.00 | | | | | | | |
| <u>Check our website for de</u> <u>more dealer suppor</u> | | or | amount | | | | | | |

| St | tandard Ca | pos | quantity | | | | |
|----|--------------|-----|----------|--|--|--|--|
| | stool stuins | C1 | | | | | |
| | steel string | C1n | | | | | |
| | nylon | C2 | | | | | |
| | string | C2n | | | | | |
| | | C3 | | | | | |
| | 12-string | C3n | | | | | |
| | " Kadiuc | C4 | | | | | |
| | 7.25" radius | C4n | | | | | |
| | hamia | C5 | | | | | |
| | banjo | C5n | | | | | |
| 0 | riginal cap | OS | quantity | | | | |
| | steel string | C1Þ | | | | | |
| | nylon string | C2b | | | | | |

| steerstring | CID | |
|--------------------------|-----|--|
| nylon string | C2b | |
| 12-string | C3P | |
| 7.25" radius | C4Þ | |
| banjo | C5P | |
| ukulele | Сөр | |
| Total standa original | | |
| | | |

1-23 24+ amount 16.50 15.00

Partial capos

| ni | ickel: 3 strings | C7 | |
|----|------------------|-------|--------|
| bı | ass: 3 strings | C7P | |
| ni | ickel: 5 strings | C8 | |
| bı | ass: 5 strings | C8P | |
| | Total par | | |
| | 1-23 | 24+ | amount |
| | 18.15 | 16.50 | |
| | | | |

| FineTu | <i>Ne</i> cap | oos | | qty |
|---------------|---------------|-----|------|--------|
| steel string | | F1 | | |
| steel string, | j, wide l | | 3 | |
| banjo | | F | 5 | |
| | | То | tal: | |
| | | | | amount |
| | 53.5 | 50 | | |

| | LITE c | apos | | silver: | blue: | violet | :: gree | n: | gold: | red: | | quantity: |
|--------------|-----------|-------|----------|----------|----------------------|---------|------------|---------|-------------|-------------------------|---------------|-----------|
| | steel str | ing | L1 | | | | | | N/A | | | |
| | nylon st | ring | L2 | | | | | | | | | |
| | 7.25" rad | lius | L4 | | | | N/ | A | | | | |
| | banjo | | L5 | | | | | | | | | |
| | ukulele | | L9 | | | | | | | | | |
| | | | | | | | | Tot | al LITE | E capos | | |
| OTH AN | | | SPEC | IALS | | | | 1 | -23 | 24+ | | amoun |
| model: | qty: þ | rice: | amount: | 7 | | | [| 14 | .75 1 | 3.50 | | |
| | | | | - | | | | - | | | | |
| | | | | _ | | | | | | | | |
| | | | | - | | | | | | | | |
| | | | | Banj | o fifth | string | capos | qty | 1 | -5 | 6+ | атои |
| | Tot | al: | | nickel | | | FS | | 31.0 | 0 27 | 50 | |
| | | | | nickel | long | | FSLB | | 31.0 | 0 27 | 50 | |
| Bapo Noir | n | | quantity | brass | | | FSB | | 31.0 | 0 27 | 50 | |
| steel string | C1k | | | brass i | long | | FSBLB | | 31.0 | 0 27 | 50 | |
| nylon string | C2k | | | | | | | | 1 1 | | 2. | |
| 12-string | C3k | | | GS st | | | <i>cci</i> | qty | 1-1 28.0 | | 2+ | amou |
| 7.25" radius | C4k | | | | | | GS1 | | | | | |
| banjo | C5k | | | Shub | b-Pears | e | SP1 | | 21.0 | | -+ | |
| αρο Rοy | | | | guita | r steel | | SP2 | | 21.0 | | \rightarrow | |
| | ALE | | quantity | Daha | | - - - | SP3 | | 21.0 | | | |
| | C1p* | | | | ert Rand ar steel | огрп | RR1 | | 21.0 | | | |
| steel string | C1g | | | Data | | | RR2 | | 21.0 | | | |
| | C1rg | | | | о саро | | C6B | | 28.0 | | - | |
| | С2р* | | | reversi | ble guitar | slide | AX | | 18.1 | 15 16.5 | 0 | |
| nylon string | C2g | | | | | | | qty | 1-1 | 11 1 | 2+ | amou |
| | Carg | | | strin | g winde | r | W1 | | 3.6 | 0 3.0 | 20 | |
| | C3g | | | trans | sposing | guide | TG1 | | 6.0 | 0 5.0 | 20 | |
| 12-string | C3rg | | | othe | r: | | | qty | | | - | |
| | C4g | | | | | | | | | | Γ | |
| 7.25" radius | C4rg | | | | | | | | | | | |
| | C5g | | | | | | | | | | | |
| banjo | C5rg | | | SUBTOTAL | | | | | | | | |
| Paua Pearl | | | | | | (A | tual shipț | ing cha | roes will | be adde | to N | our invoi |
| 1-23 | 24+ | a | mount | | | | | | | | | |
| 18.15 | 16.50 | | | | | | capos co | | | entity pri ed for qu | | |